

amicore[®]
INNOVATION. SERVICE. TRUST.™

AMICORE INTEGRATED MANAGEMENT™



seeking a streamlined physician practice

As a busy physician, you face a variety of never-ending challenges that can hamper your ability to practice medicine the way you want. Reimbursement increases are modest. Practice costs are rising faster than the modest increases in reimbursement. Payers are imposing increasingly stringent requirements on claims and reporting. HEDIS, Medicare/Medicaid, and HIPAA reporting regulations have changed the way you run your practice. All of these demands cost you time and money – and can distract you from what you do best: practice medicine.

Left unaddressed, these issues could collectively impact your practice's performance and hinder the quality of the care you provide. That's because these demands continue to lengthen your day – yet your time with patients seems to get shorter.

The answer to many of these challenges lies in implementing a computerized medical record solution. However, the expertise required to implement and maintain most offerings has been beyond the reach of most practices. Interfacing a standalone electronic medical record (EMR) product with an older billing system may create more problems than it solves. What's needed is a unified approach that automates scheduling, clinical documentation, billing, and reporting.

amicore has a better way.



amicore... the single solution for clinical and practice management

- Single, integrated solution for busy physician practices, including fully functional and intuitive electronic medical records (EMR), scheduling, billing, and practice management.
- A single database for clinical and practice-management data.
- A single database to all patient information – clinical and financial.
- A single vendor to rely on for support, maintenance, and upgrades.
- Streamlined clinical workflow from front office to point-of-care to checkout and billing.
- Complete practice-management and billing features.
- Ideal for large and small practices.
- Total wireless mobility with Microsoft Windows® XP-based tablet computers.
- Continuous software upgrades always keep you on the latest version.
- A unique Internet/application service architecture that provides data redundancy at your practice and at Amicore's data center.
- Uncompromising security.
- Continuous support and coaching from Amicore's experienced team of clinical training, implementation, and account management professionals.

"The single most important factor for us in selecting an EMR vendor was stability. There are a lot of fly-by-night EMR and practice management vendors. We needed a vendor that was going to be independent in the long term. Amicore has been a true business partner for us. They are a vendor that has and will continue to go the extra mile."

Don Trexler
Executive Director,
Bienville Orthopedic Specialists
Bienville, MS



introducing amicore integrated management™

Now there's a powerful, cost-effective, and simple solution for physicians' practices. It's Amicore Integrated Management. The first and only solution that integrates clinical care and practice management – a single system that, for the first time, creates operational and administrative efficiencies, accelerates payment cycles, enhances the patient care experience, and improves the quality of care.

Amicore Integrated Management provides a unique single, cost-effective solution for scheduling, billing, and electronic medical records that automates the end-to-end patient encounter from appointment scheduling to documenting patient encounters to patient billing and reimbursement. No other solution offers such a comprehensive range of features in a single package:

Comprehensive Clinical Content: The foundation of Amicore Integrated Management is a complete set of ready-to-use clinical guidelines to fully document and manage patient care. Written by clinicians for clinicians, these guidelines follow the way that you work, supporting all elements of subjective, objective, assessment and plan (SOAP) charting. Amicore's clinical content is specialty-specific and can also be customized for your practice.

Clinical Management: Amicore assists clinicians throughout the care process. Before they even enter the exam room, physicians can quickly review current medications, prior visits and diagnoses, past medical, family and social history, health maintenance reminders, allergies, and other information captured by nurses or physician assistants.

Scheduling: Amicore lets your busy staff make appointments for multiple office locations using your specific scheduling rules. Schedulers can use Amicore's flexible interface to see one or more clinicians, rooms, or equipment schedules across multiple offices. You can also take advantage of patient notifications for recalls and appointments.

Patient Management: Front office staff can quickly enter and register patients, allowing either a rapid registration for walk-ins or full registrations. You enter patient data once and see it in every relevant area of the system, eliminating redundant data entry. After patient check-in, Amicore Integrated Management's practice workflow gives you complete patient status at a glance. You have a complete audit trail of all patient authorizations (for HIPAA compliance) as well as all appointments, referrals, and billing notices.

Billing/Accounts Receivable: Amicore Integrated Management shines in its ability to help administrators and billing professionals support fee-for-service and managed care billing while fully complying with HIPAA regulations. Amicore Integrated Management includes up-to-date ICD-9 and CPT codes for accurate billing. You can bill through multiple Tax IDs; bill by patient or by family; or bill according to provider, location, or business unit. And you can electronically file bills with payers that comply with all proper diagnosis and procedure codes. With Amicore Integrated Management's integrated clinical and financial capabilities, it's easy to handle co-payments. Amicore Integrated Management uses flexible rules for bill formats, rebill days, minimum balance, maximum bills, and more.

Referral Management: Amicore Integrated Management helps you document, track, and obtain authorization for all outbound referrals. You can also integrate inbound referrals with scheduling and billing. Amicore Integrated Management also generates automatic referral letters, ensuring better service to providers on whom your practice may depend.

Messaging: Amicore Integrated Management provides inter-office messaging for easy and discreet communication between the front office and providers. You can also "broadcast" messages to selected patients by e-mail.





"There is no way our office could ever go back. Our ability to get access to patient information is revolutionary... Amicore has improved the practice of medicine in our office. Even the most technology-reluctant physician on our staff now claims that 'it has changed my life for the better.'"

Bud Mc Dowell M.D.
Cardiologist,
Middlesex Cardiology
Middletown, CT



Electronic Billing: Amicore Integrated Management automatically receives fee schedule updates from payers and supports billing through a third-party clearinghouse.

Paper Scanning: Scan documents such as insurance cards or consent forms to eliminate paper copies or scan prior medical records into Amicore Integrated Management and attach prior handwritten visit notes to each patient's medical record. You can also route inbound faxes to scanning.

Task Management: Amicore Integrated Management lets you document and assign to-dos, screen tasks based on functional needs, and set priorities and due dates to manage work queues. A single work space ensures you can view and act on lab results, prescription referrals, and call-backs for each physician with a single click.

Flexible, Comprehensive Reporting: Create financial management reports to analyze your practice and identify areas for improvement. View those reports on-screen, print them out, or store them electronically.

HIPAA-Compliant Security: Amicore Integrated Management supports role-based and user-based authorized access to secure transactions and operations. For example, a complete audit log shows which users have accessed Protected Health Information (PHI). By restricting non-clinical staff's access to clinical/encounter information, Amicore helps further protect patient confidentiality.

Patient History: Access unified views of a patient's history on-screen – including prior visits, prior diagnoses, and previous test results from laboratory, radiology or other areas. You decide which elements of the patient's record should be viewed in each encounter or pulled into the current clinical note.

Health Maintenance Reminders: On-screen alerts let you know about disease-management or practice-directed protocols during your interaction with the patient. You can also use proactive patient notifications during scheduling.

Lab Orders and Results Management: Amicore is fully integrated with lab vendors Quest and LabCorp and lets you issue electronic orders for lab tests and view subsequent results on screen.

Prescriptions: Create and fax prescriptions directly to the patient's chosen pharmacy. For quality assurance, an integrated drug-interaction database helps you screen out potentially harmful drug-to-drug or drug-to-allergy interactions prior to issuing the prescription.

Your Choice of Documentation: With advanced voice recognition and handwriting recognition, Amicore Integrated Management provides clinicians a full variety of documentation methods, ensuring simplicity, speed, accuracy, and completeness. Integrated clinical guidelines offer a structured vocabulary that converts a few menu clicks into plain-English patient notes. With a single click, you can dictate part of any note into your tablet for transcription. With Amicore, it's your choice.

Flexible Deployment Options: While one of Amicore Integrated Management's strengths lies in its unique integration of clinical and practice-management functions in a single system, you may not want or need the full range of features. If it suits your practice, you can choose to implement the Amicore solution by module, starting with an individual clinical or practice management module.



no computer expertise needed

Physicians must focus on delivering improved patient care, not managing hardware and software. That's why Amicore Integrated Management supports your practice through a unique, "hybrid" Internet-based architecture. Our system will support your practice for years to come. We also make it easy to start. Either choose a monthly subscription fee or a one-time, up-front prepaid software fee.

One Low Monthly Fee: Based on your requirements, Amicore delivers a subscription service that includes all software and all related services for one low monthly fee.

All Support and Maintenance Included: Amicore takes care of the important technical details and handles technical support issues. There's no finger pointing. We handle all data backup and networking – the complete solution. Best of all, you don't need to be a computer expert or elaborate technical infrastructure to take advantage of a sophisticated computerized solution for your practice.

Robust and Reliable: Amicore's solution is unmatched in its power and simplicity. Computers in your office work together, sharing data in the background with Amicore's data center. You never have to worry about your computers going down – Amicore has all of your schedules, patient records, and billing information safely and securely backed up. In addition, we deploy a mini-server in your office so that in the unlikely event of an Internet outage, you can continue to work without any interruption or slow-down in service. We also monitor the health of your equipment and can spot potential hardware failures well before you do.

Simple to Learn, Simple to Use: Amicore Integrated Management takes advantage of the power and portability of wireless Microsoft Windows XP-based "tablet" PCs that you can carry with you from room to room, office to office and site to site. Talk, type, tap, or handwrite onto the tablet in a simple, natural fashion. Amicore Integrated Management's interface resembles a familiar Microsoft Outlook screen. Most users are proficient after a two-hour training session.

sophisticated software technology

Amicore Integrated Management was built in conjunction with Microsoft and IBM – backers and development partners of Amicore. To provide your practice continuous operation and maximum security, Amicore developers relied on Microsoft's .NET architecture and a state-of-the-art single-patient and billing database, making it easy to use, change, maintain, and expand to include other third-party applications.

Microsoft .NET is a de facto standard development and deployment platform for mobile, Internet-based applications. .NET has enabled Amicore to build a robust, fully integrated system while maintaining ease of use for providers, front office staff, and administrators alike.

Amicore Integrated Management also uses industry-standard HL7 protocols to exchange data with other parties (such as payers and labs), ensuring complete security and protection of critical patient information.

the amicore integrated management™ value proposition

A Better Patient Experience

- Shorter waiting times.
- Accurate patient contact and insurance information.
- All past history available to clinicians.
- Faster registrations.
- Easier referrals and authorizations.
- Improved post-visit experience and outcomes.
- Prescriptions instantly sent to patient's chosen pharmacy.
- Simplified bills.
- Faster, more convenient lab tests orders, prescriptions, and refills.
- Convenient health maintenance reminders.

Better Patient Outcomes

- Improved clinical outcomes through better documentation.
- Increased patient satisfaction.
- End-to-end point-of-care workflow.
- Compliance with standard "SOAP" methodology.
- Less time on paperwork, more time with patients.
- Health maintenance reminders and patient instructions improve patient self-management.
- Drug interaction database assists provider at time of prescribing to minimize risk.
- Standardized disease-specific or practice-specific protocols.
- Improved insurance audit results.

Compelling Financial Returns

- Electronic checkout and automated ICD, CPT, and level of service submission.
- Faster, more accurate reimbursements.
- Documentation for all clinical activity to improve reimbursement rates.
- Fewer billing mistakes and coding errors.
- Reduced paper flows and file-cabinet space requirements and elimination of chart-pulling costs.
- Lower transcription costs.
- Lower malpractice premiums in a growing number of states.
- Maximized "pay for performance" payer reimbursement.
- Predictable and reliable return on investment.



about amicore

Amicore believes physician practices are the center of the healthcare delivery system. Amicore helps physicians streamline practice workflow, improve quality of care, and increase profitability by providing clinical and practice management solutions that fit the way physicians practice medicine. Amicore's mobile, easy-to-learn solutions automate the entire practice and connect providers to patients, hospitals, payers, labs and pharmacies. Amicore's founding partners – Pfizer, IBM, and Microsoft – offer a commitment to innovative technology, quality, service and trust – the business stability that makes a long-term difference for Amicore customers. For more information, please visit www.amicore.com or call 1-877-AMICORE.

Microsoft



IBM

There is no relationship between pricing or purchasing of Amicore products and pricing or purchasing of Pfizer products.